



Annual Meeting of Members

At the Barrie Curling Club

October 23, 2023

Board Members Present:

Renee Dadswell	President, Advertising/Sponsorship, Membership, Mailing Lists, Marketing
Kyle Kitchen	Vice President, Communications, Advertising & Marketing, Strategic Plan
Rob Taylor	2 nd Vice President, Health and Safety, Curling Leagues
Donna Cooper	Secretary-Treasurer
Janet Foster	Digram, Bylaws, Procedures
Dave Hardwick	CurlON, Youth Program, Ice Quality, Curl for Life
Keeragh Robertson	Communications, Membership, Mailing Lists, Marketing
Norm Speake	Risk Management, Digram, City of Barrie
Charlie Tardif	Property & Infrastructure

Board Members Absent:

Scott Loughran	Strategic Plan, Property & Infrastructure
Nina Martin	Kitchen & Bar, Lottery Licenses
Christine Pearson	Events & Volunteers

Club Manager Absent: Melanie Hughes

1. **Call Meeting to Order**

- Christine Pearson called the meeting to order at 6:01 pm.

2. **Moment of Silence for those who have passed**

3. **President's Welcome**

- Deferred to when Kyle Kitchen arrives

4. **Motions to approve Minutes of previous meetings:**

Motion 10-23:1 that the Minutes of the April 26, 2023 Meeting be accepted as presented. Motion by Judy Kurtz; seconded by Donna Cooper. All in favour. Motion carried.

*Dave Hardwick entered the meeting.

5. **Introduction of Board Members – President** Christine Pearson introduced all of the Board members in attendance.

6. **Club Manager's Report – Melanie Hughes** (read on behalf of Melanie Hughes)

President, Board Directors, BCC members & staff;

It's great that we are back into what we all love – curling – here at the BCC.

Many thanks to the Board of Directors for all your dedication and efforts.

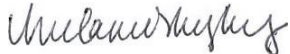
This past summer saw the introduction of Pickleball here at the Barrie Curling Club. If you did not get a chance to try it, good news, we plan to offer it again from May through August in 2023. The summer also saw the return of the Fibre Spirit Festival after a Covid break. We hosted a number of additional events in August, including professional wrestling, a dinner and drag show, dance showcase, and a psychic and wellness fair. Some of these have already booked again for next season, and we will continue to work to increase traffic in and out of the club during our non-curling months.

Welcome back to Dave McLean, our Bar Manager, as well as Luke and Jessica from TCB Catering. Our Ice Team this year includes Cory McLaughlin, Herman Overdijk, Jennifer Makkai, Montana Crosby and Liam Claveau. We have also had so much help once again from Mort Cooper. I'm looking forward to a great season with all of you.

Mort Cooper once again assisted us through our install, and has been working with our newest team member, Jennifer, to complete her training. We will be releasing Mort back to archery, the ski hills, and life as "just a curler" at the end of October. A round of applause is once again owed to Mort for his time and talent.

Thanks, and see you on the ice!

Respectfully submitted,



Melanie Hughes, Manager

7. Presentation of Financial Statements for the Fiscal Year ending April 30, 2022 by Megan of Powell Jones

- Clean report re auditor's report; standard qualification on NFPs
- Statement of operations, p4.
- \$467K for revenues, increase on budget by ~\$40K
- Some fluctuations year over year;
- Government grants reduced re: CEWS;
- Kitchen and ice rentals increased year over year;
- Total expenses \$462K;
- Ice maintenance expenses up;
- Professional fees increased;
- Interest and bank charges went up (credit/debit processing);
- P5 statement...
- P3, balance statement. Assets and liabilities. \$895K in assets. Investments moved to long-term re: GIC more than 12 months;
- Increase in prepaid expenses re: deposit on roof repair (now complete);
- Increased capital assets – cameras, brine pumps, roof repair,
- CEBA loan now payable, extended to Jan 18 2024;
- Increase in deferred capital contributions re: City of Barrie grant for roof;
- Long term debt – Meridian loan
- P6 statement of cash flows
- P7 bar operations, breakdown of sales, costs, etc.
- Note 3 Investments held;
- Note 5 credit facilities;
- Internally restricted funds; member capital contributions; assets purchased, etc.
- Lease commitments;
- Contingent liabilities;
- Discussion:
 - Membership year over year up? 478 in 2023, 452 in 2022.

8. Approval of Financial Statements from Fiscal Year ending April 2023

Motion 10-23:2 by Norm Speake to approve the financial statements as presented. Seconded by Ray Martinelli. All in favour. Motion carried.

*Charlie Tardif joined the meeting.

9. Finance Report – Donna Cooper

Made it through the year with no Covid shutdowns. Increased membership about 25 people over the previous year. Would like to see another 25 people; would like to be at 500 to start.

Net profit close to budgeted outcome. Profit just shy of \$6K.

Received \$76,653 in grants; \$70K for the roof from the City of Barrie. Balance was CEWS (wage subsidy) ended May 2022.

Previous Boards have undertaken capital budgeting process to be very aware of what needs to be replaced within the building, and creating a schedule to plan and forecast and spend responsibly. Capital projects this year totaled \$162K less \$70K from Barrie; net cost \$92K. Roof, boiler, brine pumps purchased (installed summer 2023). Many thanks to James McNabb for his hard work in getting the brine pumps installed and working.

City of Barrie just had Sport and Recreation Community Grant program open. Application submitted in the amount of

Need to replace chiller by 2027 (per TSSA) and condenser is working but nearing the end of its life cycle. This spring asked for a quote for the condenser and it came in at \$146K.

Application is for \$100K on \$146K project.

Discussion:

Does the City know about the club's economic impact? Not yet but they will. Could be useful in future grant applications.

10. Committee Reports

- Donna Cooper, Finance – nothing in addition to report
- David Hein, Advertising & Sponsorship – got additional sponsorships last year. Only 5 full sheet sponsors this year, hoping for more next year. David will be actively looking in the community for additional sponsors. See David or Renee Dadswell for inquiries. Swag – thanks to Peggy and Gayle for doing this. Stay tuned for more items going forward.
- Question: What about naming rights?
- Need more signage on the building to identify it.
- Will David be collecting the league sponsors? David will reach out to the league convenors. Would be good to have a master list.
- Charlie Tardif, Property & Infrastructure – Donna highlighted most of the key points financially. The roof was unexpected success in getting funding from the City. Took advantage of better pricing by getting
- Also will be getting the parking lot patched. Then mechanical systems (condenser, chiller).
- Communications – Dave Hardwick. Have continued to promote the club via social media – added Tik Tok – so check these out when you have a chance. More events hosted = more views. Lots of post shares among tourism and sport groups. Will be striving to do more communications.
- Question: Sue Stanbury

- Strategic Plan – David Hein and Kyle Kitchen will be working to get the Strategic Plan reinvigorated. The last iteration the membership picture was much different. Stay tuned for developments on this.
- Bar and Kitchen – Happy to have TCB Catering back with us. 50/50 tickets are hopefully going to sell out.
- Events – David Bolsby. 6 people on the Events committee. Two x NTT so far, would like to increase the numbers further. These nights are a big success. Next one is Saturday, December 2nd. \$10 per ticket, kitchen will be open that night. Lots of bonspiels coming up. Nov 11 Family & Friends. Great intro for new curlers. \$25 per person, sign-up open now. Doubles Spiel Dec 2. Two draws – one open, one mixed. \$40 per person. Look for sign-up coming soon. Also Turkey Spiel is Dec 9. Flyers coming out shortly. First come first served. Half the field wins a turkey. Turkey Spiel and Family & Friends sponsored by Richard Bruton (National Bank Financial) have draw to the pin - \$250 per event. Also check out Tik Tok if you have it and other social media channels. Also did a Pub Night (Bruce Withrow) in September. 50 people in attendance, bar and kitchen were open. This will continue next year.
- Digram – Norm Speake. Met with the City in April. Message was, don't approve until the club is satisfied. Think it was well received; Digram committed to working with us. As of now, in same position as 2-3 years ago. Digram resubmitted same proposal as Osmington. Met in the summer, it was cordial, their "minutes" were not positive. Went back to them third week in September, nothing else from them since. BCC will react once a response is received. This is what was expected.
- Question: Where is the City at? Nothing from the City planning department. They will respond to council by the end of the year. Proverbial ball is in Digram's court. Digram can apply for zoning change(s) but City needs to approve before anything happens.
- Current plan includes parking area along Essa ("Sticky Fingers") but takes away current parking area.
- Bylaws – nothing to report
- Leagues – nothing to report
- Membership – nothing to add in addition to what discussed so far.
- Youth program, ice quality, CurlION – reports posted online. Contact Dave Hardwick if any questions.
- Women's section – no
- Men's section – no
- Seniors – no

Questions from the Floor

Sue Stanbury – When looking at the tissue boxes they are

Move to appoint Powell Jones motion by Donna Cooper. Seconded by Dave Hardwick. All in favour. Motion carried.

Motion to adjourn by Judy Kurtz.

Meeting adjourned at 6:57pm.

President _____ Date _____

Renee Dadswell

1st Vice President _____ Date _____

Kyle Kitchen

Recorded by _____ Date _____

Melanie Hughes